



## MINUTES OF SEPTEMBER 14, 2022 LTJBSA GENERAL MEETING

**In Attendance:** Andrea Alfieri, Paul Alfieri (coaching), John Brogle, Ken Dobkin, Ken Kiernan, Chris Kmiec, Brian Mauger, Gene McGuire, Ken Mitchell, Nicole Mottola, Sandy Oswald, Mike Poot, Dave Shockey, Carly Vichroski, Paul Vichroski, Sean Willever, Jake Zalaznick, Jason Zegarski, Ziggy Zegarski

**Review of Minutes:** Meeting called to order by LTJBSA President, Paul Vichroski. A motion was made to accept the June 8, 2022 meeting minutes – unanimously approved.

**Treasurer's Report:** Our Treasurer, Bob D. was not in attendance. He provided Paul V. with 3 months of reports (June-August). June and July show typical expenses. Bob will take care of moving money from the concession account to our operating account.

Carly advised that our credit card sales were fabulous – about 60% of sales were on credit cards. We brought in some additional funds by using the mobile reader. During softball and BR tournaments, we brought in about \$200/night on the mobile reader alone. Parents seem happy with these new features. We would like to try to keep our concession prices where they are, but if food prices rise, we may need to adjust.

A motion was made to accept the Treasurer's Report – unanimously approved.

### **Babe Ruth**

**Baseball:** Paul V. gave the Babe Ruth Report. We hosted the 14U tournament. The kids had a great time. Our ladies here knocked it out of the park. Jack was our emcee. We had a ton of community support and sponsors. Atlantic Shore won the title and went on to the World Series. We had a nice turnout for the summer season with 15-20 kids and are rolling right into fall ball practice. Our first game is tomorrow on Pezzicola. We have about 20 kids signed up for Fall Ball.

A motion was made to accept the Babe Ruth Report – unanimously approved.

## Little League

**Baseball:** Paul V. read Paul A's Little League Baseball Report in his absence. See attached.

A motion was made to accept the Little League Report – unanimously approved.

**Softball:** Jake Zalaznick, VP of Softball, gave the Softball report. Summer was great. The 11U girls won the District tournament and then played in a 12U tournament the following week with three 12 y/o girls. They made it to semi-finals. We had about 30 girls in attendance for the first couple weeks of the summer SB program. Our Fall Ball program is starting soon with about 30 girls signed up.

A motion was made to accept the Softball Report – unanimously approved.

**Travel:** Dave S. gave the Travel Report. We have a new 8U team and are looking to add a couple more kids. We will have two 10U Thunder teams. Tryouts were held last weekend and 18 kids showed up. The 12U team is playing in a tournament in the beginning of October. Ken M. updated us on the rising 15's. They played in a 5 day tournament in Staten Island at the end of July. They are playing one game per week and scheduled to play in several tournaments. Their first two games last weekend were no hitters and they won the tournament.

A motion was made to accept the Travel Report – unanimously accepted.

**Old Business:** No old business.

**New Business:** Paul V. advised that we need volunteers for a LTJBSA table at Lawrence's Community Day (Sunday, October 2<sup>nd</sup>).

The Snack Shack Express will return in the spring.

Paul V. and Paul A. had a meeting with the Township, Kevin Nerwinski, and the representatives from the football program. There was a discussion about who actually owns the building/equipment. It was determined that everything belongs to LTJBSA. The Township gave us the frame to the building, but all labor and supplies were donated. All equipment was purchased by us. If football wants to use it, they have to sign a lease agreement, give us a security deposit, and pay a fee. They have not made any arrangements to use our facilities, so the kitchen and bathrooms are off limits. We even offered to run the Snack Shack for them and give them a portion of the proceeds, but they did not agree.

The Township has agreed to replace the flooring in the bathrooms over the winter.

The Township will provide a schedule for when work on the field conversion/bathroom flooring will begin.

**Closing:** The next meeting will be held October 12, 2022.

A motion was made to adjourn the meeting - unanimously approved.



# Lawrence Township Junior Baseball / Softball Association

## LTJB/SA General Meeting Agenda September 14<sup>th</sup>, 2022

- 1.) Review of the June 2022 Meeting Minutes
- 2.) Treasurer Report
- 3.) Little League Report
  - A. Baseball
  - B. Softball
- 4.) Babe Ruth Report
- 5.) Competitive Travel Report

### Old Business

### New Business

Public Comment

Name

Date

September 14th

Nicole Mottola

John Beagle

James "Coco" Jake Zawacki

Ken Korman

Gene M'Grip

Ken Mitan

Andrea Alfieri

Paul Alfieri

Carly Wickask

Dandy Oswald

Mike Foot

CHRIS KMEC

Zig Zed

Brian Manger

DAVID SCHUCKER

Ken Dobkin

Jason Zegorski

Sam Williver

## **All Stars**

WE WON DISTRICT 12! Our 11 girls won on our home field, the first time that has ever happened! This is our 6th Championship in Softball - huge congrats to Coach Matt Schneider! The girls will be receiving hoodies (their request) and we will plan a party this winter (we'll work with one of our sponsors like Amalfi's).

Our 12s knocked Nottingham out of the district tourney with an exciting game (inside the park grand slam by Brendan Carter won it for Lawrence).

Our 9s made it to the early and late finals, came up just short. But we have a strong team that will be back!

Our 11 boys came out flat. Their opponent forfeited their first game about an hour before the game started, and it just knocked them out of rhythm. They never recovered and played flat during LL. However, this same group went in Aug to play on the Beach at Wildwood as a travel team, and played well (fun tourney, thanks to Paul V for driving down and supporting the boys - they were very honored he was there).

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## **Fall Ball**

Registration opened August 1. We have about 60 boys and 30 girls playing. \$50 registration fee. 6 weeks, 1 night a week, a mixture of skills building and scrimmages.

Challenge this fall is we don't have a home for our 50/70 teams. Anxiously awaiting the Twp's conversion of Hughes, but as of now the 11/12us have no real place to practice weeknights.

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## **Sponsors**

For Fall Ball - NJ529 is back (\$2000), as is Meiji Panda (\$1100) and NJ Dept of Mental Health (\$35).

We launched our Sponsor Drive 2023 across all of LTJBSA. Any family that brings us a new sponsor will get a \$25 credit towards next year's registration fee. All info is on the Support Us tab of the website, including downloads like the brochure and talking points.

We also finally got our non-profit charitable giving up and running. That's also on the Support tab as well. We get about 97% of all donations -- the Qgiv takes about 3%. However, there's a checkbox that says "assist us with transaction fees" that is checked 80% of the time which means the donor will cover our cost -- usually they pay an extra \$1. Plan would be to really push this during National Day of Giving in December

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- Congrats to alum John Schneider, now the Blue Jays Manager.
- Registration for 2023 will open Oct 1. \$165 with a \$15 discount if you pay before Thanksgiving. Payment plan available (3 payments - Nov, Jan, Feb - to avoid Christmas) Everything is set up in our system and it's now a template. I just need to connect with Paul V on BR -- we can use the template, make minor changes, and be ready to go. All programs should launch 2023 registration together on Oct 1.
- We all as an org need to build a budget for 2023. I have a strawman, but we should meet as a Board to make decisions on what we need for next year.
- We could use help to rebuild the Grant and Carroll mounds...timing of this would be related to the 50/70 conversion...if anyone is willing to donate 3-4 hours on a Saturday in November we'd appreciate it.
- If Brian C is there, please let him know I'd like to connect with him on our email / web hosting stuff. Need some admin access to our domains to make changes in SportsConnect...

LAWRENCE TOWNSHIP JUNIOR BASEBALL/SOFTBALL ASSOCIATION  
 FINANCIAL ACTIVITY  
 June 2022

Operating Checking Account (PNC Bank)

|       | Vendor                                  | Payment    | Deposits    | Balance     |
|-------|---|------------|-------------|-------------|
|       | Starting Balance                        |            |             | \$4,964.65  |
|       | Decals and Magnets                      |            | \$80.00     | \$5,044.65  |
|       | Trenton Thunder                         |            | \$22.00     | \$5,066.65  |
|       | Trenton Thunder                         |            | \$44.00     | \$5,110.65  |
|       | Chevy                                   |            | \$500.00    | \$5,610.65  |
|       | Leagueside                              |            | \$1,250.00  | \$6,860.65  |
|       | Registrations                           |            | \$11,661.66 | \$18,522.31 |
| 1038* | Umpires                                 | \$1,000.00 |             | \$17,522.31 |
| 1039  | Southern NJ Babe Ruth                   | \$100.00   |             | \$17,422.31 |
| 1040* | Ken Mitchell - Indoor Facility Supplies | \$167.09   |             | \$17,255.22 |
| 1041* | Umpires                                 | \$1,000.00 |             | \$16,255.22 |
| 1042  | East Windsor PAL                        | \$350.00   |             | \$15,905.22 |
| 1043  | Southern NJ Babe Ruth                   | \$650.00   |             | \$15,255.22 |
| 1044* | Umpires                                 | \$750.00   |             | \$14,505.22 |
| 1045  | Jake Zalznjak - Pop Up Tent             | \$73.55    |             | \$14,431.67 |
|       | Trenton Thunder                         | \$168.00   |             | \$14,263.67 |
|       | Seeton Turf                             | \$3,343.00 |             | \$10,920.67 |
| 6/10  | Amazon                                  | \$39.95    |             | \$10,880.72 |
| 6/13  | Gopher Sport                            | \$334.14   |             | \$10,546.58 |
| 6/16  | Amazon                                  | \$58.40    |             | \$10,488.18 |
| 6/16  | Amazon                                  | \$213.22   |             | \$10,274.96 |
|       | Seeton Turf                             | \$503.44   |             | \$9,771.52  |
|       | Babe Ruth Inc.                          | \$41.32    |             | \$9,730.20  |
|       | Amazon                                  | \$234.46   |             | \$9,495.74  |
| 6/22  | Express Fuel                            | \$71.61    |             | \$9,424.13  |
|       | State of NJ                             | \$30.50    |             | \$9,393.63  |
|       | Operating Account Balance               |            |             | \$9,393.63  |
|       | Concession Stand Account (PNC Bank)     |            |             |             |
| 1011* | Opening Balance                         |            |             | \$11,506.12 |
|       | Payroll                                 | \$500.00   |             | \$11,006.12 |

|       |                          |            |            |             |
|-------|--------------------------|------------|------------|-------------|
| 1012* | Payroll                  | \$500.00   |            | \$10,506.12 |
| 1013* | LJE Provisions           | \$873.77   |            | \$9,632.35  |
| 1014* | Payroll                  | \$750.00   |            | \$8,882.35  |
|       | Cash Deposits            |            | \$5,308.00 | \$14,190.35 |
|       | CC Deposits              |            | \$4,760.50 | \$18,950.85 |
|       | Food / Supply Purchases  | \$2,098.25 |            | \$16,852.60 |
|       | CC Fees                  | \$243.67   |            | \$16,608.93 |
|       | Bank Fee                 | \$4.00     |            | \$16,604.93 |
|       | Concession Stand Balance |            |            | \$16,604.93 |

**Competitive Baseball & Softball (PNC Bank)**

|                      |                    |
|----------------------|--------------------|
| Starting Balance     | \$8,793.93         |
| Deposit - Crowley    | \$13,868.93        |
| Crowley              | \$10,657.52        |
| Travel Balance       | \$10,657.52        |
| <b>LJBSA Balance</b> | <b>\$25,998.56</b> |

( Does not Include Travel)

- 14u Baseball Balance ( Crowley) - \$3,642.78
- 11U Baseball Balance ( Alfieri) - \$1,375.28
- 12U Baseball Balance ( Robison) - \$47.42
- 9U Baseball ( Heady) - \$3,012.68
- 8U Hockey - 9.36
- Storm Softball - \$0.00
- General Thunder Fund - \$2,570.00



LAWRENCE TOWNSHIP JUNIOR BASEBALL/SOFTBALL ASSOCIATION  
 FINANCIAL ACTIVITY  
 July 2022

Operating Checking Account (PNC Bank)

| Vendor                    | Payment    | Deposits | Balance     |
|---------------------------|------------|----------|-------------|
| Starting Balance          |            |          | \$9,393.63  |
| TT 50/50                  |            | \$608.00 | \$10,001.63 |
| Kampus Klothes            |            | \$25.00  | \$10,026.63 |
| LeagueSide Sponsorship    |            | \$750.00 | \$10,776.63 |
| TT Tickets                |            | \$130.00 | \$10,906.63 |
| Magnets                   |            | \$20.00  | \$10,926.63 |
| Umpire Return Money       |            | \$250.00 | \$11,176.63 |
| Kampus Klothes            | \$7,694.50 |          | \$3,482.13  |
| Umpires                   | \$1,100.00 |          | \$2,382.13  |
| Sunnybrae LL              | \$400.00   |          | \$1,982.13  |
| Robbinsville LL           | \$400.00   |          | \$1,582.13  |
| Robbinsville LL           | \$400.00   |          | \$1,182.13  |
| Bordentown LL             | \$400.00   |          | \$782.13    |
| HTRBA LL                  | \$400.00   |          | \$382.13    |
| 6/11 LL                   | \$400.00   |          | -\$17.87    |
| Umpires                   | \$195.00   |          | -\$212.87   |
| Amazon                    | \$73.57    |          | -\$286.44   |
| Amazon                    | \$73.57    |          | -\$360.01   |
| Harbor Freight            | \$22.37    |          | -\$382.38   |
| Dicks Sporting Goods      | \$31.94    |          | -\$414.32   |
| Home Depot                | \$51.12    |          | -\$465.44   |
| Registrations             |            | \$417.15 | -\$48.29    |
| Bank fee                  | \$0.60     |          | -\$48.89    |
| Operating Account Balance |            |          | -\$48.89    |

Concession Stand Account (PNC Bank)

|      |                 |            |             |
|------|-----------------|------------|-------------|
| 1015 | Opening Balance |            | \$16,604.93 |
| 1016 | VOID            |            | \$16,604.93 |
|      | LJE Provisions  | \$668.49   | \$15,936.44 |
|      | Cash Deposits   | \$1,611.00 | \$17,547.44 |

|                         |            |             |
|-------------------------|------------|-------------|
| cash Deposits           | \$1,204.00 | \$18,751.44 |
| CC Deposits             | \$1,076.63 | \$19,828.07 |
| Food / Supply Purchases |            | \$19,434.52 |
| CC / Bank Fee           | \$393.55   | \$19,236.41 |
|                         | \$198.11   |             |

Concession Stand Balance \$19,236.41

**Competitive Baseball & Softball (PNC Bank)**

|                  |         |             |
|------------------|---------|-------------|
| Starting Balance |         | \$10,657.52 |
| Bank Fee         | \$15.00 | \$10,642.52 |

Travel Balance \$10,642.52

**L.T.J.B.S.A Balance**  
( Does not Include Travel) \$19,187.52

14u Baseball Balance ( Crowley) - \$3,637.78  
 11U Baseball Balance ( Alfieri) - \$1,370.28  
 12U Baseball Balance ( Robison) - \$47.42  
 9U Baseball ( Heady) - \$3,007.68  
     8U Shockey - 9.36  
     Storm Softball - \$0.00  
 General Thunder Fund - \$2,570.00

LAWRENCE TOWNSHIP JUNIOR BASEBALL/SOFTBALL ASSOCIATION  
FINANCIAL ACTIVITY

August 2022

Operating Checking Account (PNC Bank)

| Vendor                      | Payment    | Deposits   | Balance    |
|-----------------------------|------------|------------|------------|
| Starting Balance            |            |            | -\$48.89   |
| LeagueSide Sponsorship      |            | \$550.00   | \$501.11   |
| LeagueOne Sponsorship       |            | \$1,000.00 | \$1,501.11 |
| Karate Fit Sponsorship      |            | \$75.00    | \$1,576.11 |
| Umpire Return Money         |            | \$65.00    | \$1,641.11 |
| Concession BR Tour Last Day |            | \$189.00   | \$1,830.11 |
| BR Tour                     |            | \$730.00   | \$2,560.11 |
| Registrations               |            | \$5,958.70 | \$8,518.81 |
| Kampus Klothes              | \$2,851.70 |            | \$5,667.11 |
| Umpire                      | \$65.00    |            | \$5,602.11 |
| Operating Account Balance   |            |            | \$5,602.11 |

Concession Stand Account (PNC Bank)

|                          |             |
|--------------------------|-------------|
| Opening Balance          | \$19,236.41 |
| Bank Fee                 | \$66.34     |
| Concession Stand Balance | \$19,170.07 |

Competitive Baseball & Softball (PNC Bank)

|                                  |             |
|----------------------------------|-------------|
| Starting Balance                 | \$10,642.52 |
| No Activity                      |             |
| Travel Balance                   | \$10,642.52 |
| 14u Baseball Balance (Crowley) - | \$3,637.78  |
| 11U Baseball Balance (Alfieri) - | \$1,370.28  |
| 12U Baseball Balance (Robison) - | \$47.42     |
| 9U Baseball (Heady) -            | \$3,007.68  |
| 8U Hockey -                      | 9.36        |
| Storm Softball -                 | \$0.00      |
| General Thunder Fund -           | \$2,570.00  |

LTJBSA Balance  
(Does not include Travel)

\$24,772.18